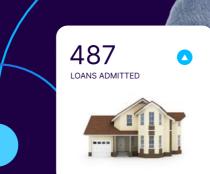
## :talkdesk<sup>®</sup>

## Financial Services Experience Cloud™

A better way to a great customer experience.



\$

693

CLAIMS PROCESSED

✓

### The CX imperative.

Customers have more choice and control in how they interact with brands than ever before. At the same time, the pandemic has accelerated the pace of digital transformation. In this world of digital connections, every experience is an opportunity to build trust and loyalty. Every conversation is a moment that matters.

These trends are driving the heightened emphasis **on customer experience as a growth driver.** 

Source: Talkdesk Research<sup>™</sup>, <u>The CX Revolution in Financial Services and Insurance</u>, October, 2020.

Financial services and insurance customers are clear about their expectations.

71%

of financial services and insurance customers are more loyal to organizations that invest in strengthening their customer experience.

82%

of CX professionals believe customers increasingly expect financial services institutions to anticipate and resolve their needs proactively.

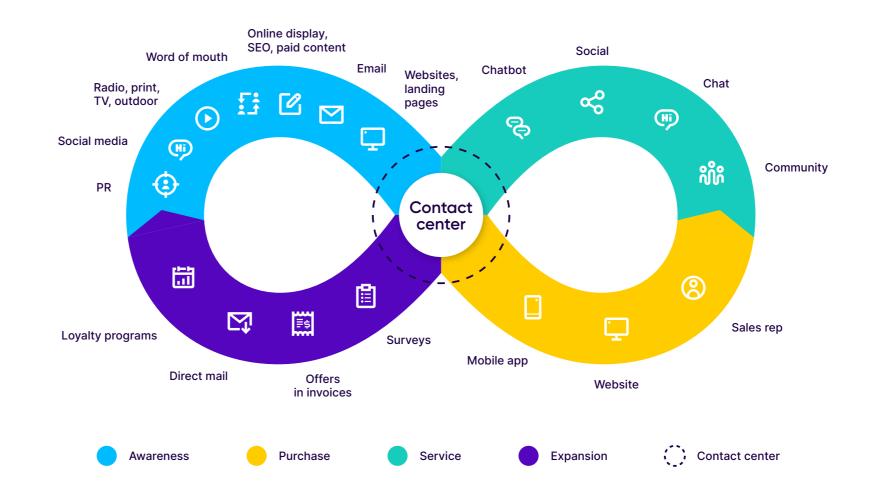
talkdesk.com

77%

of financial services' CX professionals consider the contact center as a strategic asset to the business.

# The contact center is now the core of your CX strategy.

Great customer experience requires insights driven by a 360-degree view of your customers, the ability to make great data-driven decisions, and engaging experiences across all touchpoints. We have built our contact center solution to be the engine at the heart of our client's CX strategy.



Source: Talkdesk Research™, The CX Revolution in Financial Services and Insurance, October, 2020

# Talkdesk is a global cloud contact center leader for client-centric organizations.

Here's why organizations across the globe partner with us.



### Commitment to financial services and insurance

Industry focused innovation

Purpose-built products

Industry thought leadership and advisory boards

Proprietary research and insights

Industry associations and involvement

## 0

#### **Customer-obsessed**

100% Uptime SLA White glove customer support Top ratings in Gartner Peer Insights, G2, AppExchange

95% CSAT

1000/

>100% net retention

Industry-specific CABs



#### **Global leader**

Leader in Gartner CCaaS MQ 2022

Leader in Forrester® Wave for CCaaS<sup>™</sup>

Leader in Ventana Value Index 2021

Leader in Aragon Globe for Intelligent Contact Centers 2021

Frost Radar Innovation Leader 2020

#8 on 2022 Forbes Cloud 100

# Leading financial services and insurance firms trust Talkdesk.

To deliver a better way to great customer experience.



## Talkdesk Financial Services Experience Cloud<sup>™</sup>.

The end-to-end contact center solution purpose-built for financial services is designed to immediately meet industry needs and bring value on day one.



#### Connected

Built with out-of-the-box integrations for seamless exchange of information with core industry systems for speed and efficiency.

#### Intelligent

Built with industry-trained artificial intelligence expertise to drive smarter interactions.

#### Secure

Built with high compliance and security standards to protect client privacy and mitigate risks against data leakage, fraud, and identity theft.

# Helping banks and credit unions to reimagine their customer experience.

Your customers' expectations are shaped by their experience with new technologies and the heightened innovation offered by fintechs and emerging leaders from other industries. The future of banking is about delivering a seamless, personalized, and trusted experience for the client. To do so, financial services organizations must evolve the customer experience with AI, automation, self-service, digital engagement, and reporting capabilities across banking contact centers and branches. Talkdesk helps banks and credit unions break free from outdated technology to unlock the promise and potential of a great client and member experiences.

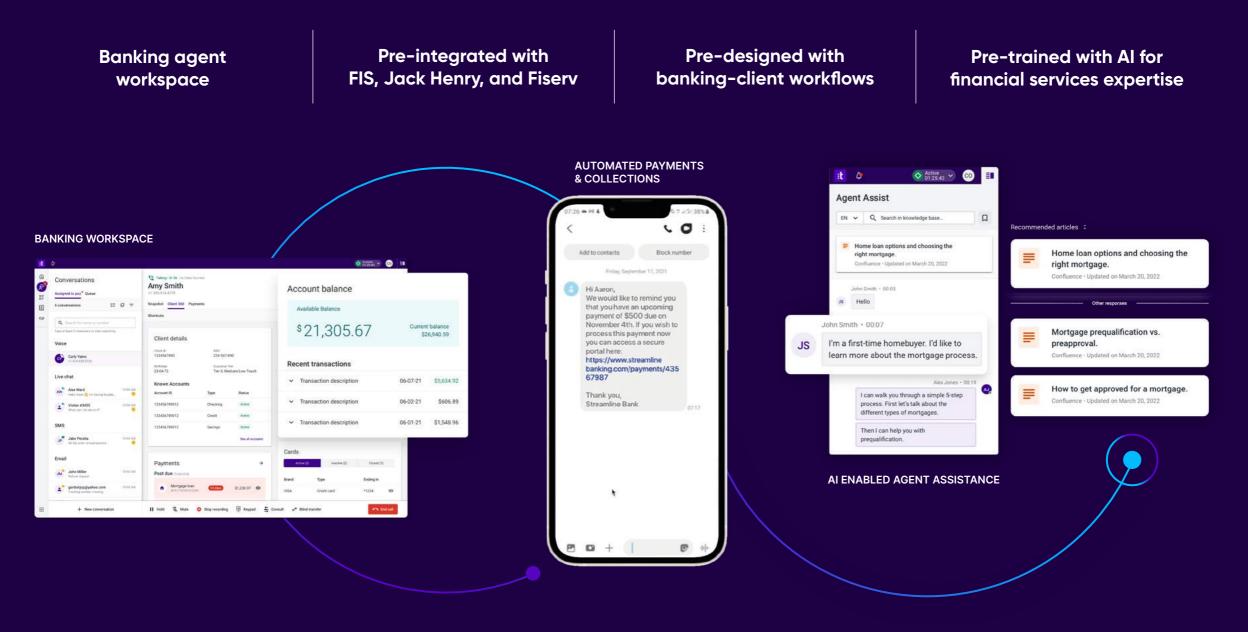
Business challenges	Market disruptors Limited customer information Capitalizing on opportunities Compliance and security	Account servicing	Account transfers Add authorized user Update demographic fields Password reset Travel notification
Customer expectations	Convenience Seamlessness Personalization	Loan servicing	Loan inquiries and lead capture Loan/account follow-up Generating payoff quotes Promise to pay notification
Agent needs	Efficiencies Complete customer context Performance feedback	Payments & collections	Process payment Collections/payment deferment Payment reminders and follow-ups Payment details

#### **Talkdesk Financial Services Experience Cloud™ for Banking**

BANKING

### A better way for banking.

Talkdesk Financial Services Experience Cloud<sup>™</sup> for Banking is an end-to-end contact center solution designed and built from the ground up to meet the unique needs of banks, including out-of-the-box integrations to core banking systems, automated workflows for account servicing, lending, payments & collections, and AI and omnichannel capabilities that work together to deliver a clear view of your client and their needs.



#### **INSURANCE**

# Helping insurers to redefine their customer experience.

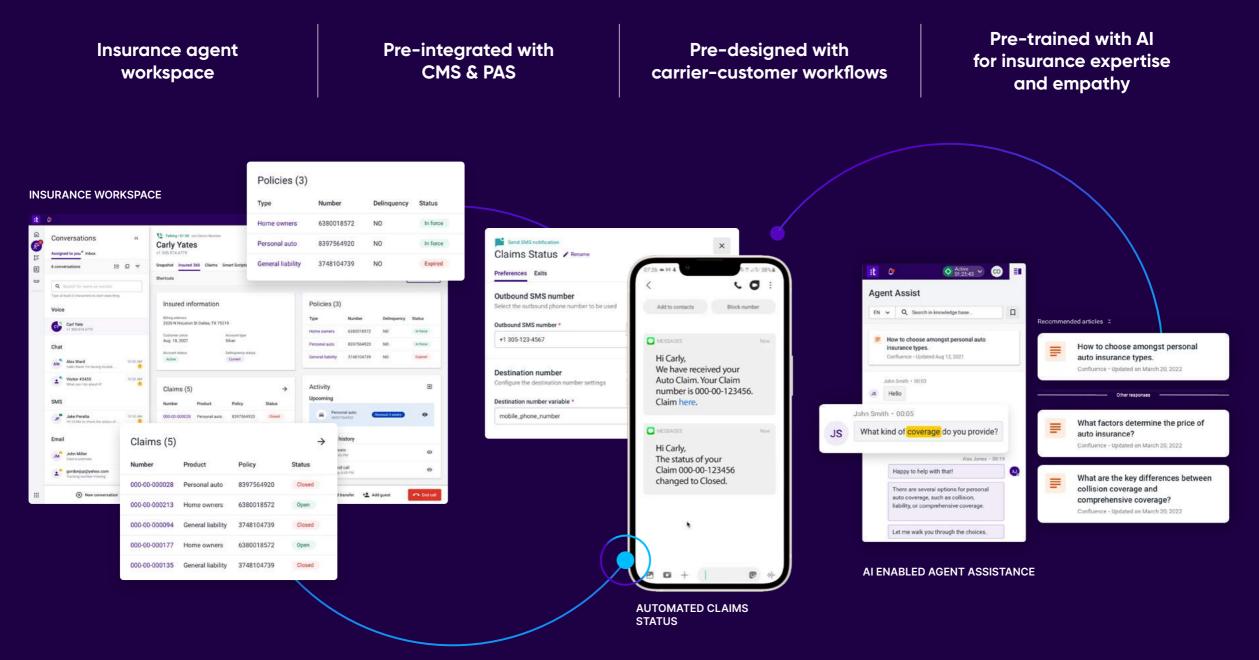
The insurance industry is at an inflection point with customer experience. You face tremendous pressure on growth and profitability spurred by industry consolidations, market volatility, cyber threats, new market entrants, climate change, and more. At the same time, customers are expecting more convenience, frictionless journeys, and individualized support. Leading insurers recognize the need to redefine the customer experience with AI, self-service, digital engagement, and personalized proactive outreach. Talkdesk can help you evolve to meet current business, customer, and employee needs.

Business challenges	Growth/profitability pressures Outdated capabilities Data silos Customer/employee retention	Policy Servicing	ervicing Basic policy changes New ID cards Cancellations & reinstatements Endorsement handling	
Customer expectations	Convenience Seamlessness Personalization Empathy	Claims	Add additional insured FNOL Open a claim Close a claim	
Employee needs	Complete customer context Reduced complexity Efficiencies	New Business	New policy Renewals	

#### **Talkdesk Financial Services Experience Cloud™ for Insurance**

### A better way for insurers.

Talkdesk Financial Services Experience Cloud<sup>™</sup> for Insurance is an end-to-end CX solution purpose-built to unify the customer journey across policy servicing, claims, and new business. Deep integrations with claims management, policy administration, and CRM systems provide a single view of the customer and power time-saving workflows and automations. Pre-trained AI and insurance intent libraries combined with digital engagement channels enable seamless, personalized, and digital-first customer experiences.

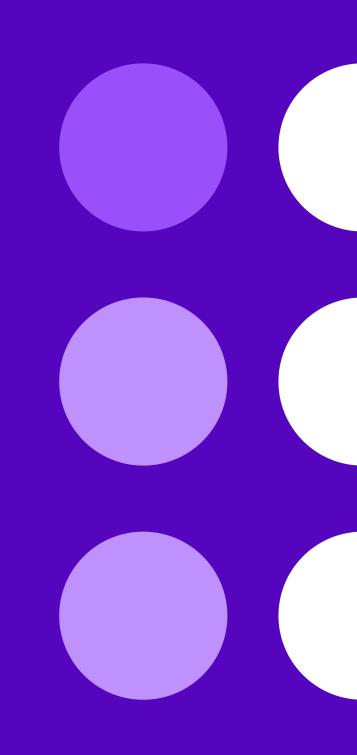


### About Talkdesk.

Talkdesk® is a global cloud contact center leader for customer-obsessed companies. Our automation-first customer experience solutions optimize our customers' most critical customer service processes. Our speed of innovation, vertical expertise, and global footprint reflect our commitment to ensuring that businesses can deliver better experiences across any industry and through any channel, resulting in higher customer satisfaction and accelerated business outcomes.

Innovative companies around the world, including WaFd Bank, Apple Federal Credit Union, Zego, Lemonade, and Root Insurance partner with Talkdesk to deliver a better way to great customer experience.

Learn more and request a demo at <u>talkdesk.com/fsec</u>



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